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Alfa Laval Acquires NAVTOR to Build Comprehensive Digital Fleet Solutions Platform

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Alfa Laval has entered into a definitive agreement to acquire NAVTOR AS for 700MUSD (6.85 BSEK) in an all-cash transaction. NAVTOR is a leading software platform supporting e-navigation, vessel-performance solutions and onboard integrated workflows. The acquisition will strengthen Alfa Laval's maritime software position by creating a comprehensive product portfolio for digital fleet solutions. The transaction is expected to close during quarter 1, 2027, after customary regulatory approvals. The acquisition will be neutral to Alfa Laval's group margin in the short term. The transaction will be funded through a combination of own cash and Alfa Laval's existing funding programs.

The acquisition is one of Alfa Laval's most significant transactions to date, establishing Alfa Laval as a leading maritime digital platform. NAVTOR will become part of the Ocean Division, and the NAVTOR platform will be consolidated with the StormGeo and PortChain platforms, which are already part of Alfa Laval's digital fleet solutions portfolio. NAVTOR's e-navigation and performance solutions will give Alfa Laval a strong product position across on-vessel software deployment as well as performance and route optimization across the global fleet.

"With this acquisition, Alfa Laval will expand its digital offering at a time when real-time decision-making is increasingly complex. NAVTOR's technology and strong footprint complement our maritime digital platform and will strengthen the customer offering," says Tom Erixon, President and CEO of Alfa Laval.

NAVTOR has broad commercial maritime coverage and provides a ship-to-shore ecosystem for vessel owners and operators, making it mission-critical across the digital maritime workflow. Headquartered in Norway, NAVTOR employs 400 people across 13 offices and has a global presence with customers in more than 90 countries across the world. The company was founded in 2011 and has an estimated turnover in 2026 of approximately 194 MUSD (1.89 BSEK).

Following a recent internal review, NAVTOR identified and reported certain compliance matters which resulted in an enhanced internal control- and compliance program. As part of the transaction, cover to protect Alfa Laval for these pre-acquisition liabilities has been deferred.

"The enhanced compliance program is a strong step in the right direction to meet Alfa Laval's standards and requirements, and we have confidence that the issues will be resolved," says Tom Erixon, President and CEO of Alfa Laval.