

Odeko acquires Dairy Distributing

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Odeko, the all-in-one operations and technology partner for thousands of local coffee shops, cafes, and other food and beverage businesses nationwide, announced it has acquired Dairy Distributing, a premier speciality distributor based in Bellingham, Washington.

Dairy Distributing was founded in 1963 and acquired by Southern California-based Troia Foods in 2022. Dairy Distributing is the leading dairy distribution partner for hundreds of independent cafes and restaurants in Northern Washington, operating with an emphasis on customer service and locally sourced products.

The acquisition enhances Odeko's presence in the Pacific Northwest and provides the company with access to new local products and vendors. Dairy Distributing's customers will also benefit from the acquisition, as they will gain access to Odeko's comprehensive online ordering platform, national product catalogue (including non-dairy items), 24/7 customer support, and financing and insurance offerings.

"We are thrilled that the Dairy Distributing team and their decades of experience are joining Odeko," said Dane Atkinson, CEO and Founder of Odeko. "Dairy Distributing has built an excellent reputation in the community and is well-loved by customers and vendor partners alike. Together, we look forward to providing an even greater experience for their customers."

"We are truly excited to have completed the sale of Dairy Distributing to Odeko," said George Logan, Sr., Chairman and CEO of Troia Foods. "The Odeko team was a pleasure to work with and showed true courtesy and professionalism to everyone involved. Combining with Odeko will provide our customers and employees with new products and services and, ultimately, greater growth opportunities."